



南京威诺克



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W I N



PART-01 公司介绍

Company introduction

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Company introduction

企 业 文 化
Corporate Culture

公 司 理 念
Company philosophy

发 展 历 程
Development course

公司介绍

Company introduction

南京威诺克智能科技有限公司是一家以智能装备技术为核心，致力于智能高端装备制造的高新技术企业。核心团队经过十多年的市场布局，并掌握了国际数控机床的先进技术及经营管理经验。公司坐落于南京市高淳经济开发区。主营业务主要分为VMC立式加工中心、HMC卧式加工中心、GMC龙门加工中心三大类，目前研发的五轴龙门加工中心技术已达到了行业领先水平，其配AC摆头的五轴联动能确保最高动态的精度、以及采用的干切削、微量润滑等绿色环保技术已受到国内外市场的认可。

Nanjing Weinoc Intelligent Technology Co., Ltd. is a high-tech enterprise with intelligent equipment technology as the core, committed to intelligent high-end equipment manufacturing. After more than ten years of market layout, the core team has mastered the advanced technology and management experience of international CNC machine tools. The company is located in Nanjing Gaochun Economic Development Zone. The main business is mainly divided into VMC vertical machining center, HMC horizontal machining center, GMC gantry machining center three categories, the current research and development of five-axis gantry machining center technology has reached the industry leading level, Its five-axis linkage with AC swing head can ensure the highest dynamic accuracy, and the green environmental protection technology such as dry cutting and micro-lubrication has been recognized by domestic and foreign markets.

公司介绍

Company introduction

我们的使命 Our Mission

专业铸就品质 创新引领未来

Professional casting quality
innovation leads the future

我们的愿景 Our vision

打造数字化智能示范工厂

To build digital intelligent
demonstration plant

我们的服务 Our Services

365*24全年全天候快速响应服务系统

365 * 24 rapid response service system
all the year round



公司介绍

Company introduction



高端装备制造

High-end equipment
manufacturing

推进产业升级，提升关键基础零部件、基础工艺、基础材料、基础制造装备研发和系统集成水平，加快数控机床装备产品的升级换代。

To promote industrial upgrading, improve the key basic parts, basic technology, basic material, basic manufacturing equipment research and development and system integration level, speed up the numerical control machine tool equipment upgrading of the product.

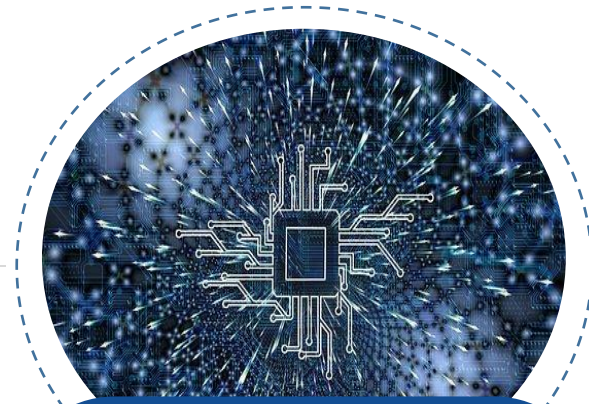


智能化技术

Intelligent technology

加快制造业转型升级，提升生产效率和技术水平，创造具有感知、决策、执行功能的各类制造装备，实现制造过程的智能化。

To speed up the transformation and upgrading of manufacturing, improve production efficiency and technology level, creating which has the function of perception, decision-making, implementation of various kinds of manufacturing equipment, to implement the intelligent of the manufacturing process.



国际领先水平

International leading level

研发生产已销售的高精、高速、智能、清洁高效、复合、重型数控工作母机和特种加工机床，已达到国际领先水平。

R&d and production of high-precision, high-speed, intelligent, clean and efficient, composite, heavy CNC working machine and special processing machine tools have reached the international leading level.

发展历程

Development course



2019年

- 公司成立

1

- 高新技术企业;
- 知识产权贯标;
- 省级专精特新千企入库;

2020年

2

- 首期投资建成研发生产高效率数控机床设备生产线

2021年

3

- ISO9001质量体系;
- 江苏省数控机床立式加工中心排名第三

- 南京东南大学签订产学研
- 南京市企业技术中心申报
- 销售收入达1.5亿元
- 江苏省机床工具行业年度优秀企业

4

2022年

- 南京农业大学签订产学研
- 销售收入达1.6亿元

2022年

6

2022年

- 三星级上云三星级上云;
- 完成智改数转诊断评估(成熟度达一级标准)

2023年

7

- 江苏省专精特新中小企业
- 南京智能制造装备产业促进会理事单位
- 江苏省机械工具工业协会会员

2023年

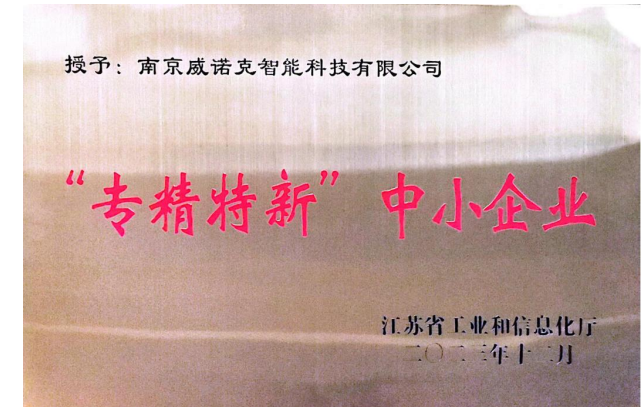
8

荣誉证书

Honorary certificate

南京威诺克拥有知识产权达几十项，并获得了**ISO9001**体系认证、**CE**认证、三星级上云证书，及江苏省数控机床立工加工中心行业排名第三和三**A**级信用单位等荣誉。

Nanjing Weinoc has dozens of intellectual property rights, and has obtained ISO9001 system certification, CE certification, three-star cloud certificate, and Jiangsu Province CNC machine tool machining center industry ranking third and three A level credit units and other honors.



荣誉证书

Honorary certificate



研发团队

The r & d team

▶ 顶级专家团队为您保驾护航



夏志杰院士：

俄罗斯工程院外籍院士
国家重点人才工程A类人才
东南大学教授/博导
江苏南高智能装备创新中心有限公司总经理
江苏省高档数控机床及成套装备创新中心主任
江苏省智能装备产业联盟秘书长
南京智能制造装备促进会执委会主任



同济大学教授：李鹏忠

同济大学中德学院教授
同济大学博士生导师



东南大学副教授：阳媛

江苏省双创博士
东南大学硕士生导师
承担及参与国家省部级项目



南京农业大学副教授：陈光明

中国自动化学会制造技术专业委员会委员
中国机电一体化应用协会理事
南京农业大学硕士生导师



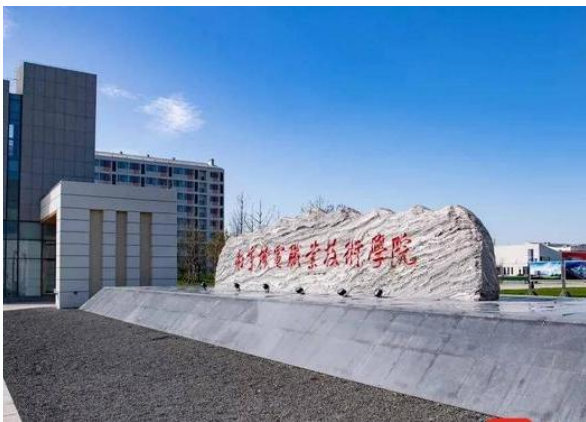
产学研合作

Industry-university-
research cooperation



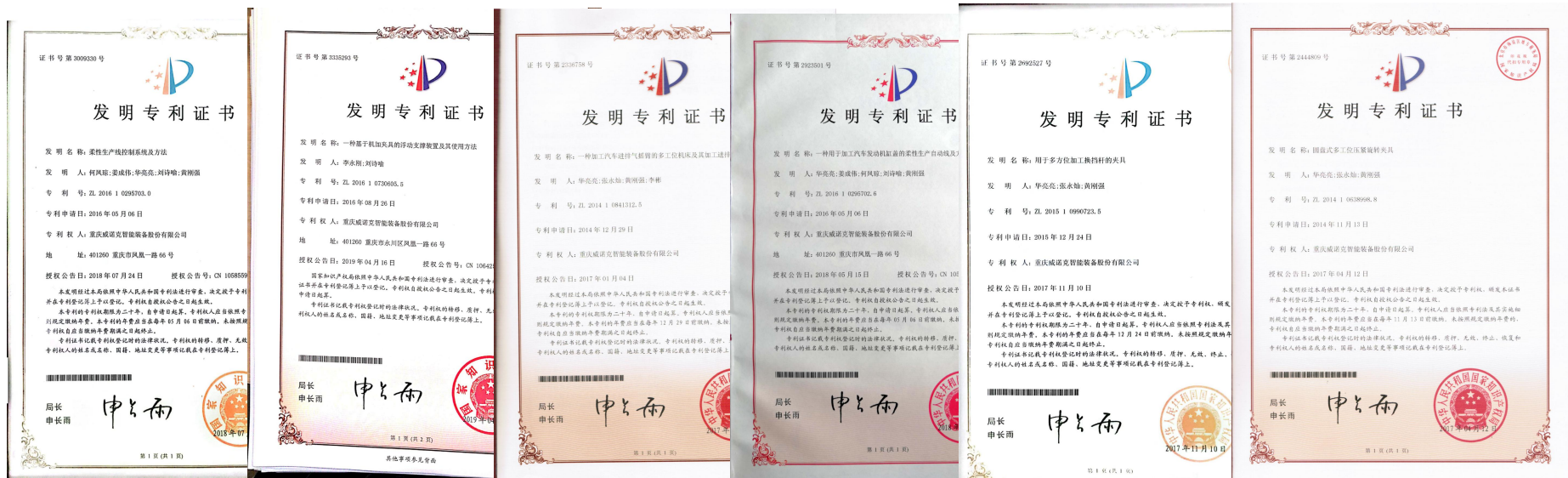
产学研合作

Industry-university-
research cooperation



知识产权

Intellectual Property Rights



知识产权

Intellectual Property Rights

中华人民共和国
计算机软件著作权登记证书

软件名称: 诺克高效
V1.0

著作权人: 南京诺克

开发完成日期: 2020年10



首次发表日期: 2020年10

权利取得方式: 原始取得

权利范围: 全部权利

登记号: 2021SR07

根据《计算机软件保护条例》和《计算机软件著作权登记办法》的规定, 经中国版权保护中心



No. 08026626

中华人民共和国
计算机软件著作权登记证书

软件名称: 诺克数控
V1.0

著作权人: 南京诺克

开发完成日期: 2020年0



首次发表日期: 2020年0

权利取得方式: 原始取得

权利范围: 全部权利

登记号: 2021SR0

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No. 08027640

中华人民共和国
计算机软件著作权登记证书

软件名称: 诺克数控立式加工
V1.0

著作权人: 南京诺克精密机械

开发完成日期: 2020年01月30日



首次发表日期: 2020年01月30日

权利取得方式: 原始取得

权利范围: 全部权利

登记号: 2021SR0752711

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No. 08027736

中华人民共和国国家版权局
计算机软件著作权登记证书

证书号: 软著登字第10496295号

软件名称: 诺克数控机床PMC控制系统
V1.0

著作权人: 南京诺克精密机械有限公司

开发完成日期: 2021年12月20日

首次发表日期: 未发表

权利取得方式: 原始取得

权利范围: 全部权利

登记号: 2022SR1542096

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No. 11903637




2022年11月18日

国家版权局
登记证书

证书号: 软著登字第7313815号

系统

根据《计算机软件著作权登记办法》的规定, 予以登记。




2021年04月25日

国家版权局
登记证书

证书号: 软著登字第7310535号

重复自动化软件

根据《计算机软件著作权登记办法》的规定, 予以登记。



2021年04月23日

知识产权

Intellectual Property Rights



产品应用领域

Product reference domain



市场分布图

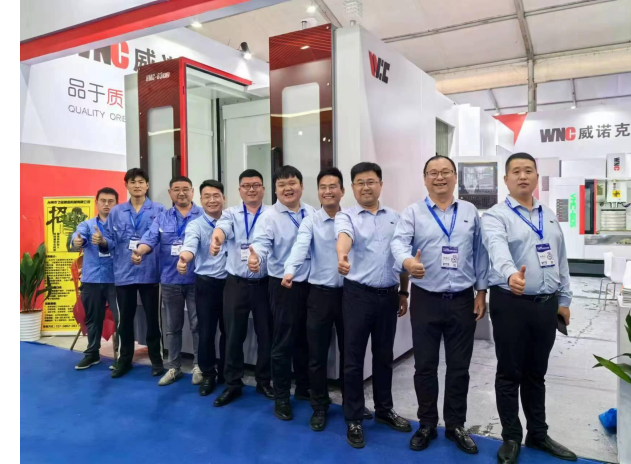
Market Distribution Map



销售团队

S a l e s T E A M

25个地区：南京、苏州、无锡、常州、徐州、合肥、芜湖、淮北、重庆、成都、西安、贵州、山东、天津、河南、湖南、湖北、陕西、江西、山西、福建、云南、广州、河北、东北。



25 regions: Nanjing, Suzhou, Wuxi, Changzhou, Xuzhou, Hefei, Wuhu, Huaibei, Chongqing, Chengdu, Xi 'an, Guizhou, Shandong, Tianjin, Henan, Hunan, Hubei, Shaanxi, Jiangxi, Shanxi, Fujian, Yunnan, Guangzhou, Hebei, Northeast.

销售团队

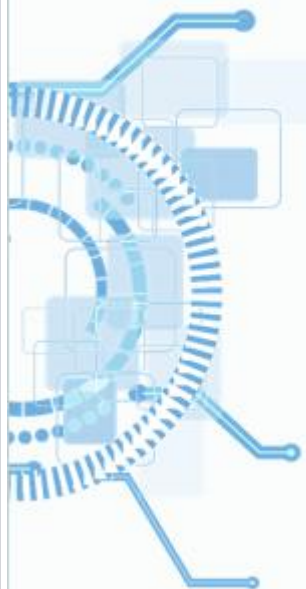
S a l e s T E A M

公司营销总部在全国布局成立四大销售区域，

The company's marketing headquarters set up four sales areas in the national layout,

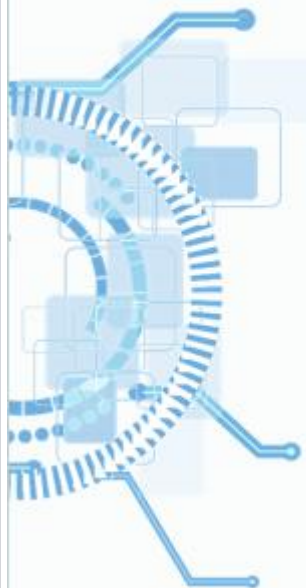
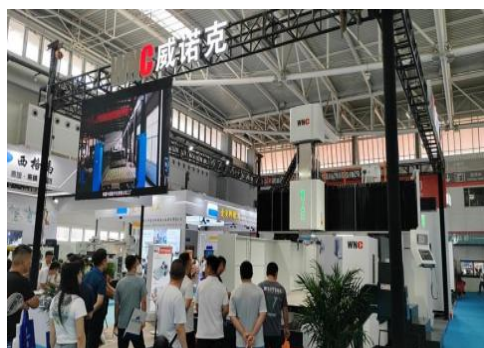
将培育出十个销售额**2000**万以上的运营中心。

Ten operation centers with sales of more than 20 million yuan will be cultivated.



产品推广

Promotion of Products



服务承诺

Promise of Service



- 2小时快速到现场；
2 hours fast to the scene
- 365*24全年全天候快速响应服务系统；
365 * 24 rapid response service system all the year round
- 驻厂“设备托管式保姆服务”。
On-site "equipment hosted babysitting Service"



PART-02 产品运营

Product operation

立式加工中心系列

Vertical machining center series

卧式加工中心系列

Horizontal machining center series

GCM龙门加工中心系列

GCM gantry machining center series

CK-斜床身数控车床系列

CK inclined bed CNC lathe series

产品运营

Product operation

产品一

立式加工中心系列

Vertical machining center series

该产品采用机床配套采用业内名牌部件，配置大扭力高转速电机，超强刚性的床身设计，兼顾高扭力、高转速及高精度，不仅适用于各类产品及模具的加工，还适用于汽车、航天航空、纺织机械等行业中小型机械零件的高速精密加工。

The product uses machine tools supporting the use of industry famous parts, equipped with large torque high speed motor, super rigid bed design, taking into account high torque, high speed and high precision, not only suitable for all kinds of products and mold processing, but also suitable for automotive, aerospace, textile machinery and other industries of small and medium-sized mechanical parts of high-speed precision processing.



产品运营

Product operation

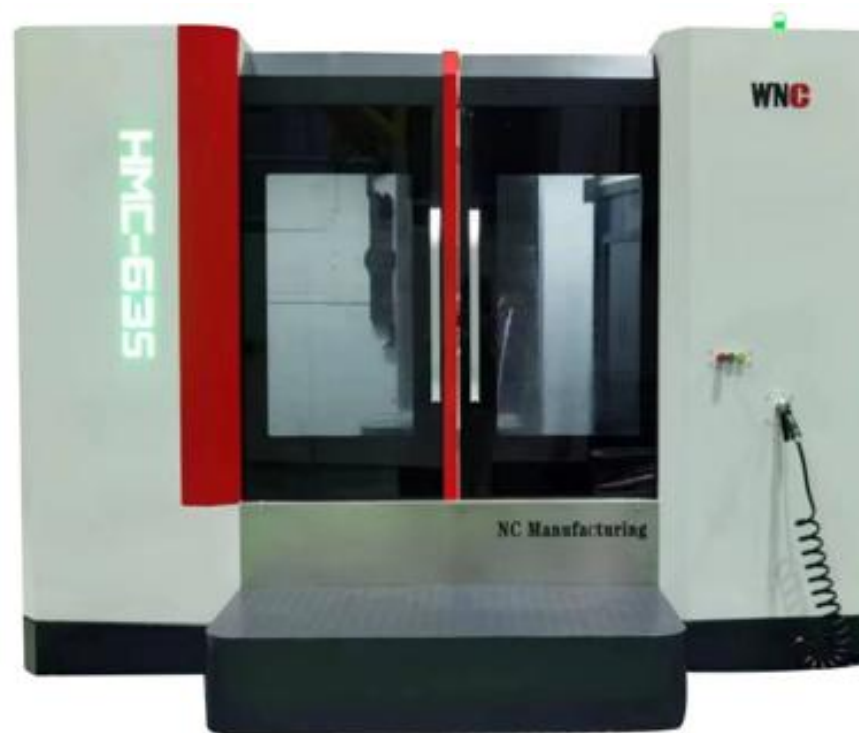
产品二

卧式加工中心系列

Horizontal machining center series

该产品采用T型设计，工作台转动结构形式，超宽导轨结构，标准配置大扭力高速转电机，可选配带交换工作台，适用于各类复杂零件的加工，是汽车发动机、5G领域中腔体加工的首选设备。

The product adopts T-shaped design, table rotation structure, ultra-wide guide rail structure, standard configuration of high torque high-speed rotating motor, optional with exchange table, suitable for all kinds of complex parts processing, is the preferred equipment for automotive engine, 5G field cavity processing.



产品运营

Product operation

产品三

GCM龙门加工中心系列

GCM gantry machining center series

龙门机床刚性强，结构对称，稳定性高，通过不断优化部件结构，提升产品的动态性能，实现大功率、大扭矩、高效率、高精度加工；适用于船舶、冶金、矿山机械、电力能源、工程机械、重工机械等大型加工领域。

The gantry machine has strong rigidity, symmetrical structure and high stability. Through continuous optimization of the component structure, the dynamic performance of the product is improved to achieve high-power, high-torque, high-efficiency and high-precision processing. Suitable for shipbuilding, metallurgy, mining machinery, power energy, construction machinery, heavy machinery and other large-scale processing fields.



产品运营

Product operation

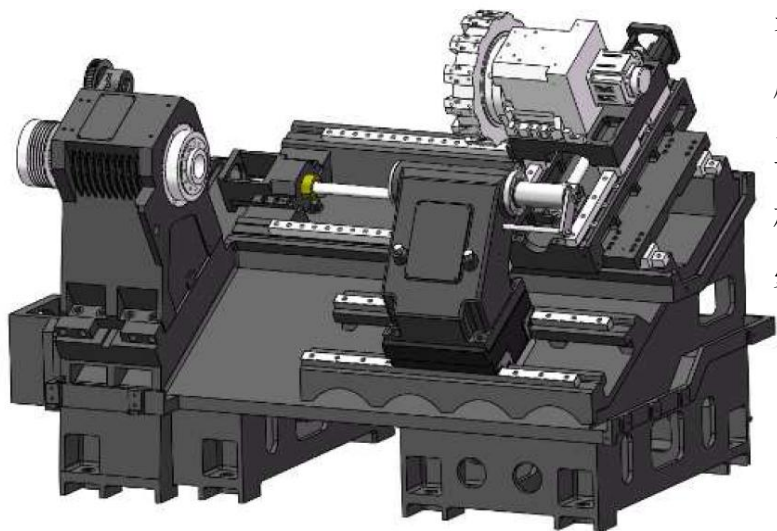
产品四

CK-斜床身数控车床系列

CK inclined bed CNC lathe series

机床配套采用业内名牌部件，配置大扭矩高转速电机，超强刚性的床身设计，兼顾高扭矩、高转速及高精度，不仅适用于各类产品及模具的加工，还适用于汽车、航天航空、纺织机械等行业中小型机械零件的高速精密加工。

Machine tool supporting the industry famous parts, equipped with large torque high speed motor, super rigid bed design, taking into account high torque, high speed and high precision, not only suitable for all kinds of products and mold processing, but also suitable for automotive, aerospace, textile machinery and other industries of small and medium-sized mechanical parts of high-speed precision processing.



PART-03 发展前景

Development prospect

2023年

2024年

2025年

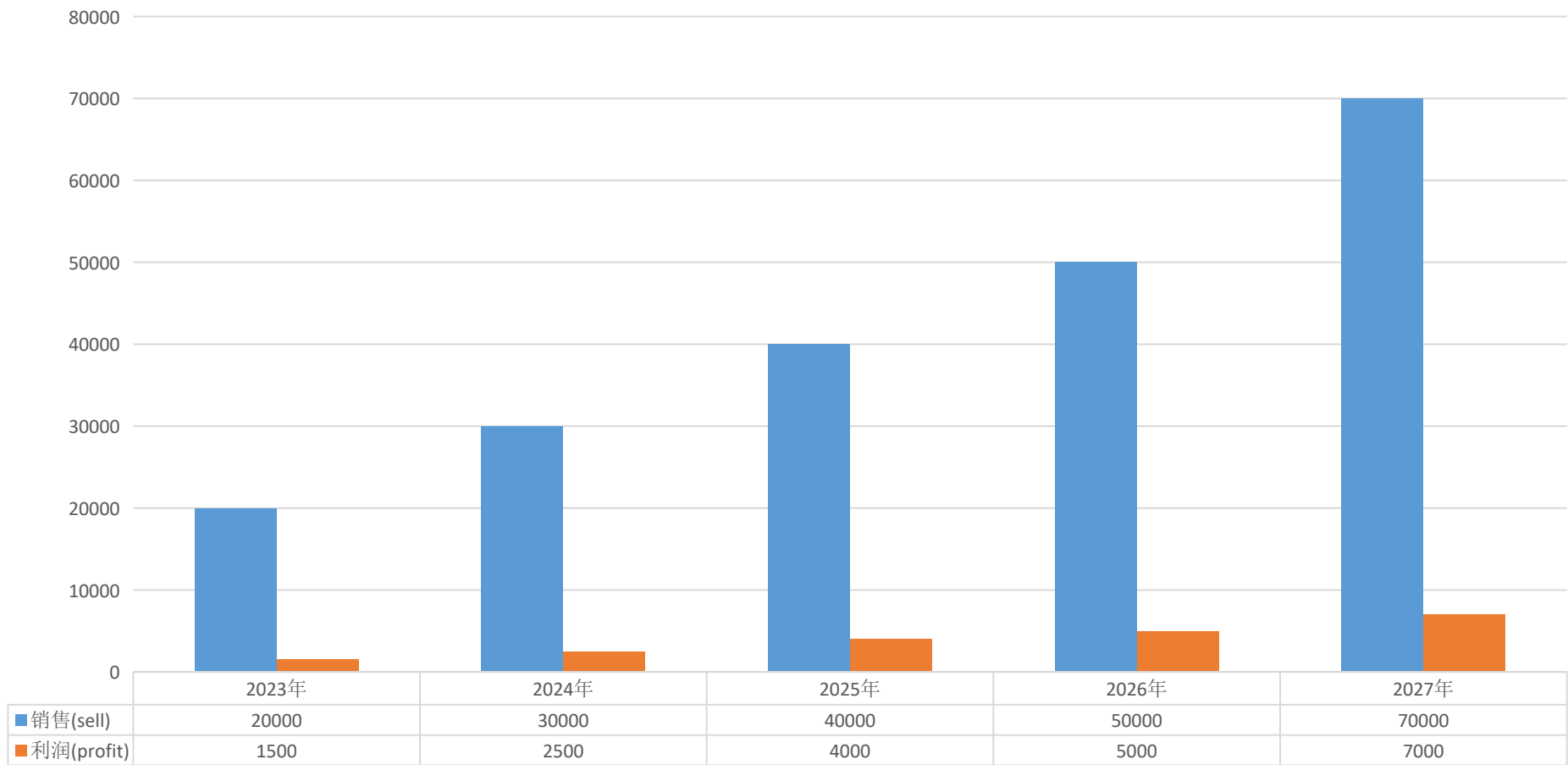
2026年

2027年

五年规划

Five-year plan

单位：万元



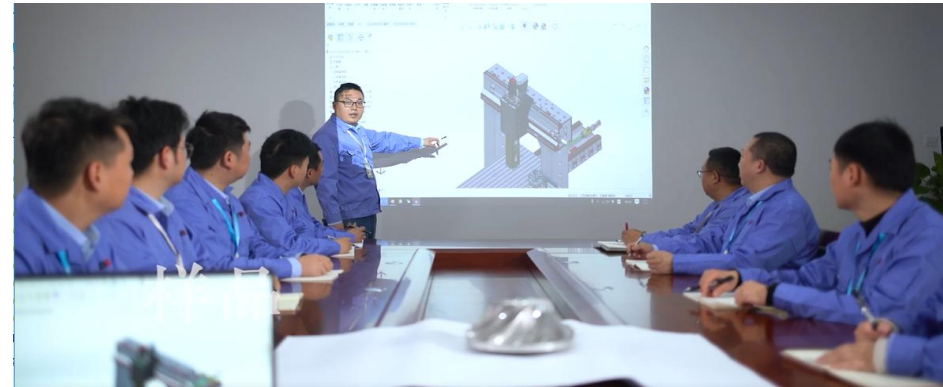
五年规划

Five-year plan

建设优秀具有特色的企业文化
Build an excellent and distinctive
corporate culture

结合公司五年发展规划和公司自身特点，塑造企业精神、培育经营理念、树立品牌形象、提高职工素质，建立一整套现代化企业管理制度，确立企业精神、完善市场观念、人才观念、质量观念，全面提升企业文化建设水平，最终培育和形成具有鲜明公司特点的智慧健康型企业文化，为公司创造良好的政治环境和人文环境。

Combined with the company's five-year development plan and the company's own characteristics, shape the spirit of enterprise, cultivate business philosophy, establish brand image, improve the quality of employees, establish a set of modern enterprise management system, establish the spirit of enterprise, improve the concept of market, talent, quality, and comprehensively improve the level of corporate culture construction. Finally, cultivate and form a smart and healthy corporate culture with distinctive company characteristics, and create a good political environment and humanistic environment for the company.



五年规划

Five-year plan

销售战略和策略 Sales strategy and tactics

- 固定大客户战略;

Fixed key account strategy;

目的是为了更有效的利用资源，使得项目资源可重复使用，通过项目建立关系，通过关系支持项目。

The purpose is to make more efficient use of resources, make project resources reusable, establish relationships through projects, and support projects through relationships.

- 品牌带动战略

Brand-driven strategy

最大化的发挥利用我公司与国内外知名品牌公司合作的品牌效应，以其品牌带动我公司的产品销售；全面启动网络平台推广来提高诺克品牌的知名度、美誉度，扩大公司产品的销售。

Maximize the use of the brand effect of our company's cooperation with well-known brand companies at home and abroad, and drive the sales of our company's products with its brand; Fully launch the network platform promotion to improve NOK brand awareness, reputation, expand the sales of the company's products.

五年规划

Five-year plan

销售战略和策略 Sales strategy and tactics

- 规模市场经济带动战略

Scale market economy drives strategy

以公司五年战略规划为目标,利用规模化的市场有计划的对国内外销售市场进行布局,推动企业的发展,扩大销售规模。

To the company's five-year strategic planning as the goal, the use of large-scale market plan to domestic and foreign sales market layout, promote the development of enterprises, expand the scale of sales.

具体计划:对内建立一个营销总部、四大销售区域;对外成立国际贸易公司。

Specific plan: to establish a marketing headquarters, four sales areas; Establish an international trading company.

五年规划

Five-year plan

持续创新、促进技术的全面进步

Continue to innovate and promote the overall progress of technology

- 创新产品开发

Innovative product development

注重应用高新技术，采取联合开发和自主开发并举的开发模式，坚持自主创新，把形成自身的技术专利作为工作重点，不断研发数控机床新产品，并进行高端产品的升级换代。

Pay attention to the application of high and new technology, adopt the development mode of joint development and independent development, adhere to independent innovation, the formation of their own technology patents as the focus of work, and constantly develop new products of CNC machine tools, and upgrade high-end products.

持续创新、促进技术的全面进步

Continue to innovate and promote the overall progress of technology

- 加快智改数转

Speed up the intellectual transformation

瞄准 1 至 2 项节能、绿色、智能型新产品进行智能化改造和数字化转型，建成数字化全自动智能加工生产线，并对产品进行高精度检测。争取用最快的速度最短的时间完成产品的开发、试制、检测鉴定及生产化，成为智能化、数字一体化工厂。

Aim at 1 to 2 energy-saving, green and intelligent new products for intelligent transformation and digital transformation, build digital automatic intelligent processing production lines, and carry out high-precision testing of products. Strive to use the fastest speed and shortest time to complete product development, trial production, testing and identification and production, to become an intelligent, digital integrated factory.

五年规划

Five-year plan

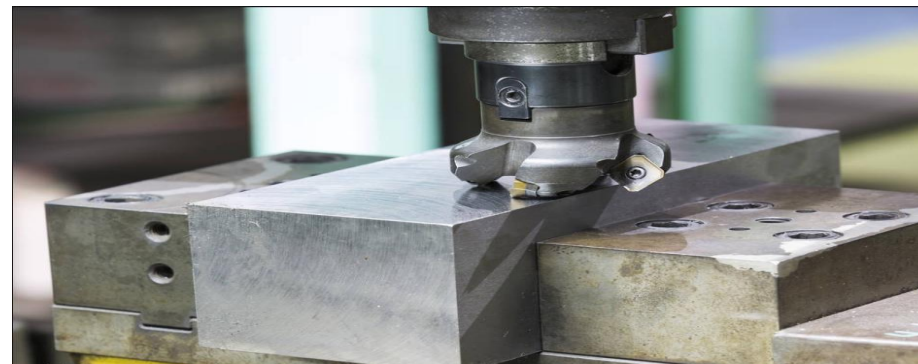
扩大规模，打造智能装备产业集团
Expand the scale and build an intelligent
equipment industry group

扩大企业发展规模

2024年建设5万平方米厂房项目；投入高端加工母机技改项目，形成集研发、机械加工、装配生产、物流配送产业链。兼并数控机床配套核心技术企业，立足优势互补，打造具有国际先进水平的智能装备产业集团。

Expand the scale of enterprise development

Construction of 50,000 square meters of plant project in 2024; We have invested in the technological transformation project of high-end processing mother-machine, and formed an industrial chain integrating research and development, mechanical processing, assembly production, and logistics distribution. Merge the core technology enterprises of CNC machine tools, based on complementary advantages, and build an intelligent equipment industry group with international advanced level.



五年规划

Five-year plan

实行股权激励，准备企业上市

Implement equity incentive and prepare enterprises for listing

●企业上市计划

建立绩效考核薪酬制度，实行股权激励；在各方面发展良好，业绩稳定增长等条件下，合理规划，结合本公司特点选择最合适的资本市场（科创板），以最经济、最有效的形式上市。

Listing plan

Establish performance appraisal and salary system, implement equity incentive; Under the conditions of good development in all aspects and stable growth of performance, reasonable planning, combined with the characteristics of the company to choose the most appropriate capital market (science and technology board), in the most economic and effective form of listing.



PART-04 项目介绍

Project introduction

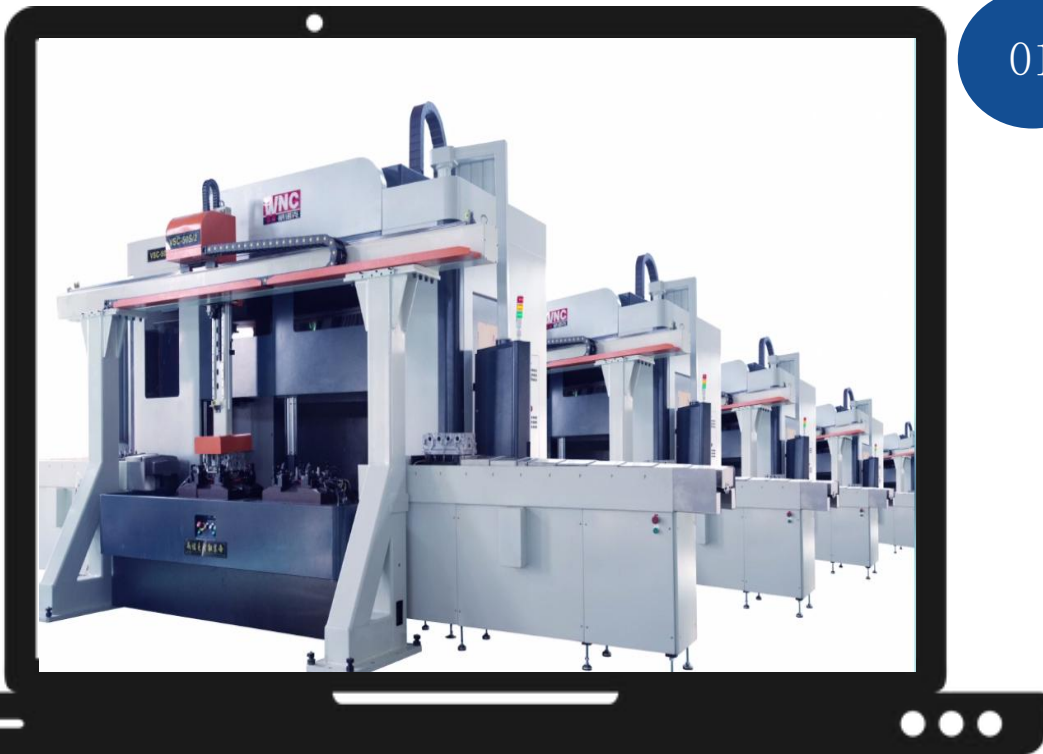
数字化全自动智能加工生产线
Digital automatic intelligent processing production line

新产品展示中心
New product display center

高精度检测中心
High precision testing center

项目介绍

Project introduction



01

充分利用自身优势，引进外部高端人才和专家，引进国际先进技术进行工业机器人、自动化智能制造生产线的二次研发生产。通过生产线的自动化、数字化、智能化技术改造升级，实现高度自动化、流水作业生产，从而减轻劳动强度、技能要求、降低劳动成本等方面，填补行业空白；

Make full use of its own advantages, the introduction of external high-end talents and experts, the introduction of international advanced technology for industrial robots, automated intelligent manufacturing production lines of secondary research and development production. Through the automation, digitalization and intelligent technology transformation and upgrading of production lines, we can realize highly automated and streamlined production, thereby reducing labor intensity, skill requirements, and labor costs, and filling the gaps in the industry.

优势： 100%连续生产不停机
100%加工生产柔性化

100%单元集成智能化
100%机器人值守无人化

Advantages:

100% continuous production without shutdown
100% processing production flexibility

100% unit integrated intelligence
100% robot duty unmanned

数字化
Digitization

智能化
Intelligentization

02

项目介绍

Project introduction

智能制造

Intelligent manufacturing

产品展示中心

Product Exhibition Center

01

展示中心将秉承“充分展示、完美体验、开拓视野、引领遐想、主导未来”的展示原则，全方位地展示数字化、智能化建设取得的技术与应用成果以及未来发展方向，前瞻性地展示智能装备领域主流理念、领先技术以及趋势走向。

The exhibition center will adhere to the display principle of "full display, perfect experience, broaden vision, lead imagination, and lead the future", comprehensively display the technology and application achievements of digital and intelligent construction as well as the future development direction, and prospectively display the mainstream concept, leading technology and trend in the field of intelligent equipment.

02

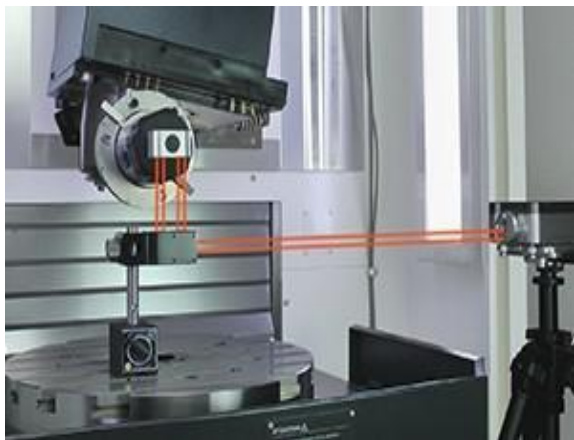
体现理念创新、技术创新、内涵创新以及意识创新，能够全景感受、亲身体会“数字化、智能化的便捷性、先进性和创造性。

It embodies concept innovation, technological innovation, connotation innovation and consciousness innovation, and can feel and experience the convenience, advanced nature and creativity of digitalization and intelligence.



项目介绍

Project introduction



高精度
High precision

检测中心
Test center

01

引进**Renishaw**双频激光干涉仪、**Renishaw**球杆测试仪、动平衡测量仪、三坐标测量仪等国内外先进测量设备，结合计算机测量软件，获得精准测量数据。
The introduction of Renishaw dual-frequency laser interferometer, Renishaw ball tester, dynamic balance measuring instrument, coordinate measuring instrument and other domestic and foreign advanced measuring equipment, combined with computer measuring software, accurate measurement data.

为客户提供数控机床及加工机械零件的各项检测，，尤其是对数控机床的精度测试和精度补偿，让机床的加工精度大幅度得到提升，从而提升产品质量。

To provide customers with CNC machine tools and machining machinery parts testing, especially for CNC machine tool precision testing and precision compensation, so that the machining accuracy of the machine tool has been greatly improved, thereby improving product quality.

02

项目介绍

Project introduction

质量

Quality

- 完善的质量控制体系
- Perfect quality control system
- 采用高精密检测设备
- Adopt high precision testing equipment
- 运行精益质量管理模式
- Run lean quality management mode

创新

Innovation

依靠科技创新引领发展动力，推进智能化改造及数字化转型，打造成为国内领先的自动化、数字化、和智能化试点示范车间。

Rely on scientific and technological innovation to lead the development momentum, promote intelligent transformation and digital transformation, and build a leading automation, digital, and intelligent pilot demonstration workshop in China.





感谢您的观看

南京威诺克智能科技有限公司